

K-One



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Technology Fast500
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BIG'ant (M) Sdn Bhd



BIG'ant (M) Sdn Bhd is a one-stop center which provides end-to-end solution for the Digital Pen and Paper (DPP) technology in Asia Pacific. A subsidiary of K-One Technology Berhad, a technology solution provider listed on the ACE Market of Bursa Malaysia, BIG'ant is the foremost DPP technology solution specialist in the region.

In view of our expansion, we would like to invite suitably qualified candidates to write-in for the following position:

Sales Executive

(Selangor - Petaling Jaya)

Responsibilities:

- To formulate, implement and execute sales strategies/plans to maximize sales and increase market share
- To achieve or exceed sales and profit targets set
- To be responsible for payment collection and credit recommendation
- To service existing customers to ensure customers' satisfaction and loyalty with aim of growing sales
- To feedback and/or analyze market information
- To understand customer requirements and formulate proposals with assistance of professional services team
- To conduct sales oriented presentation and discussions with customers and prepare relevant correspondence for closure of sales
- To resolve customer complaints regarding sales and service

Requirements:

- Possess a Diploma in Administration, Marketing, Commerce or equivalent qualifications
- Must have excellent computer and communication skills
- Min. 2 year experience as a marketing executive

Interested applicants are invited to **apply online or write-in** your detailed resume stating personal particulars, qualification, employment history, remuneration expected, contact number and a passport-sized photograph (n.r.) to:

The Human Resource Manager

BIG'ant (M) Sdn Bhd

66 & 68 Jalan SS22/21

Damansara Jaya

47400 Petaling Jaya

Email : bctan@k-one.com.my

For more information, you may visit us at :- <http://www.k-one.com.my> or
<http://www.ebigant.com>